



The Philadelphia Club – Philadelphia, Pennsylvania General Manager

About the Club

Founded in 1834, The Philadelphia Club holds the distinction of being the oldest city club in the United States and one of the country's oldest gentlemen's clubs. Originally meeting at Mrs. Rubicam's Coffeeshouse, the club later settled in the Adelphia Building at 212 S. 5th Street, adopting the building's name. In 1834, they officially became The Philadelphia Club, moving to various locations until they found their current home, the historic Thomas Butler Mansion at 1301 Walnut Street in 1850.

The mansion, built for Thomas Butler, son of Pierce Butler, underwent several changes, including a three-story addition by the renowned firm Furness and Evans in 1888-1889. Today, The Philadelphia Club boasts a membership of around 350, providing a Center City sanctuary for daily lunches, drinks, dinners, and various events like speaker lunches and musical gatherings. The Clubhouse features a library, meeting rooms, dining rooms, bars, a billiards room, coworking space, and an impressive collection of art and artifacts.

About the Position:

The General Manager plays a crucial role at The Philadelphia Club, overseeing all operations in alignment with the Board of Direction's policies, By-laws, and Club rules. This includes collaborating with external Accountants to prepare comprehensive annual operating and capital budgets, subject to the Finance Committee and Board's oversight and approval. As the leader of the Club, the General Manager is responsible for managing operations to achieve desired outcomes.

In addition to coordinating all management functions, the General Manager provides exemplary leadership to the staff, fostering a culture of excellence. Working closely with committee chairs, the General Manager assists in implementing policies, programs, and events. Open communication and consultation with the President, Board of Direction, and committee chairs are integral in making informed decisions that impact the Club significantly.

The Philadelphia Club offers a competitive compensation and benefits package.

About the Ideal Candidate:

The exceptional candidate will be a seasoned leader with unparalleled expertise in private club management and the hospitality industry. Armed with a bachelor's degree or higher in business or hospitality, he/she is a true trailblazer who holds a coveted Certified Club Manager (CCM) designation, underscoring her commitment to excellence and continuous improvement.

With a remarkable track record spanning over a decade in private club management, including five years as a highly successful general manager at a club similar to The Philadelphia Club, the selected candidate brings a dynamic approach to revenue generation and operational efficiency. From elevating fine dining experiences to skillfully leading a diverse and service-oriented staff, she/he excels in creating an atmosphere that resonates with a sophisticated membership.

His/her standout communication skills and executive presence make her a natural at engaging stakeholders, from board members to committees. With a keen eye for detail, the selected candidate ensures the seamless management of architecturally significant historic buildings while maintaining a focus on the member experience. A consummate team-builder, he/she not only identifies talent but also nurtures and empowers his/her staff to deliver unparalleled service across all club departments.

Apply for This Position:

To apply for the position, interested candidates should complete the online candidate profile form. Along with the profile, applicants are requested to submit a compelling cover letter and resume for consideration. Applications can be submitted through DENEHY Club Thinking Partners at <http://denehyctp.com/apply-for-a-position/>. For any inquiries or to recommend a candidate, please contact Mark Sell at 203.319.8228 or by email mark@denehyctp.com.