



The Valley Club | Sun Valley, Idaho

General Manager

About the Club

Founded in 1996 by a passionate group of local golf enthusiasts, The Valley Club has become the premier private retreat in the Wood River Valley. In 1999, ownership transitioned from the developers to the members, establishing The Valley Club as a true member-owned sanctuary.

Hale Irwin's original 18-hole design laid the foundation, and in 2007 Tom Fazio added the acclaimed West Nine, creating a dynamic 27-hole golf experience. That same year, the Club expanded with an 8,500-square-foot Fitness Center featuring pools, racquets, and wellness amenities. In 2009, the Clubhouse grew by 13,000 square feet, adding a stunning 10,000-square-foot patio with panoramic views of Bald Mountain.

Most recently, a \$7.5 million renovation of the original 18 holes, led by Hall of Famer Davis Love III and Beau Welling, was completed in 2020, delivering enhanced playability, beauty, and sustainability.

The Valley Club is set within Idaho's renowned Sun Valley region, a mountain community celebrated for world-class skiing, hiking, biking, fishing, and year-round adventure. Sun Valley and Ketchum offer vibrant dining, art, and cultural scenes beneath iconic Bald Mountain. Fifteen miles south, Hailey provides convenient air service, a welcoming community, and a cost of living below the national average. Bellevue, just beyond, offers additional housing options and is home to Friedman Memorial Airport. Families enjoy excellent local schools, including Sun Valley Community School (K–12), Wood River High School, the Sage School, and Ketchum's public schools.

Today, The Valley Club is a vibrant, multi-generational community where world-class golf blends seamlessly with wellness, recreation, and social connection. Its story is one of continuous evolution—driven by a commitment to excellence and the belief that its best years are still to come.

The Club at a Glance

- Gross Revenue: \$16.2 million | Dues Revenue: \$10 million
- Initiation Fee: \$125,000 | Members: 768 (458 Full Privileged) | Waitlist: 122
- Board of Directors: 9 members (3-year terms) | Acreage: 237

Facilities & Amenities

- 27 holes of championship golf (Irwin/Love III and Fazio designs) with full practice facilities
- 20,000 sq. ft. Clubhouse and 8,500 sq. ft. West Campus (fitness, racquets, pools, Moose Grill)
- Tennis: 7 outdoor courts (5 hard, two clay) + three indoor winter courts
- Pickleball: 8 courts
- Aquatics complex with lap, family, and spa pools



- Upscale fitness and wellness center with massage treatment rooms
- Junior golf, racquets, and aquatics programs

About the Position

The General Manager will serve as the Club's chief executive, responsible for all operations and reporting directly to the Board President. In partnership with the Board of Directors, the GM will provide strategic leadership, operational excellence, and a member-first culture that aligns with the Club's long-term vision. This individual will guide the senior leadership team, oversee finances and facilities, and ensure exceptional service and programming across all areas of the Club.

What You'll Do

Strategic Leadership

- Partner with the Board on policy, strategy, and vision while offering industry insight.
- Lead long-range planning and oversee annual operating and capital budgets.
- Align operations with the Club's mission, vision, and culture.

Operational Excellence

- Direct daily operations across golf, racquets, aquatics, fitness, dining, and programming.
- Establish and refine member-centric policies and procedures.
- Ensure facilities and physical assets are maintained at the highest level.
- Communicate clear goals and ensure accountability across all departments.

Team Development & Culture

- Recruit, develop, and retain top talent; foster career growth and professional excellence.
- Build a cohesive leadership team with strong communication and accountability.
- Implement standards, training programs, and performance systems.
- Lead by example as a visible, approachable, and motivating leader.

Member & Community Engagement

- Serve as the "face of the Club," actively engaging with members and guests.
- Drive membership value through exceptional service, events, and programming.
- Welcome and onboard new members into the Club community.
- Represent The Valley Club in the broader Sun Valley/Wood River Valley community.

Financial & Risk Management

- Prepare and manage operating and capital budgets; ensure accurate forecasting and reporting.
- Monitor performance, identify key drivers, and take corrective action when needed.



- Safeguard assets through sound risk management and compliance.
- Balance member value with fiscal responsibility.

Facilities & Capital Projects

- Maintain facilities and grounds to the highest standards.
- Oversee capital projects from planning through completion.
- Recommend enhancements that increase member value.

What You'll Bring

- Education & Credentials: Bachelor's degree in Business Administration, Hospitality Management, or related field preferred; CCM, PGA, or equivalent certifications highly desired.
- Experience: 10+ years in senior management, including as a General Manager at a private club or resort of similar scale and complexity.
- Financial Acumen: Proven ability to manage budgets, forecast accurately, and deliver results.
- Strategic Leadership: Effective partnership with Boards and committees, aligning policy and vision with results.
- Operational Expertise: Hands-on leader with knowledge across golf, racquets, aquatics, fitness, dining, and member programming.
- F&B Leadership: Experience shaping and elevating food and beverage offerings.
- Team Development: Strong record of recruiting, mentoring, and retaining high-performing teams.
- Member-Centric Focus: Success in delivering exceptional member experiences and multi-generational programming.
- Communication & Presence: Skilled communicator and relationship-builder, serving as the visible "face of the Club."
- Innovation & Tradition: Respect for tradition while introducing best practices and new ideas.
- Community Representation: Confidence in representing the Club locally and within the broader industry.

Apply for This Position

Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration to DENEHY Club Thinking Partners at <http://denehyctp.com/apply-for-a-position/>. If you have any questions or want to recommend a candidate, please contact Patrick Finlen at patrick@denehyctp.com.