

CANDIDATE PROFILE

General Manager

Landmark Club
Toronto, Canada

www.ott-space.com/ottlandmarkclub

The Organization

Landmark Club is a newly developing, fully private and for-profit family club located in the heart of downtown Toronto crafted by world-renowned design firms KPF, Pelli Clarke and Partners, and Chambers. Scheduled to launch in the fourth quarter of 2026, Landmark Club is currently entering its construction phase and will span approximately 130,000 square feet. Nestled in one of Toronto's most prestigious and affluent neighborhoods, the Club is uniquely positioned amidst over 2,000 acres of urban parkland and luxury residential communities. The area also serves as an educational hub, with more than a dozen of Canada's top-ranked private schools located within a 3-kilometer radius.

With exceptional transit access—three major subway lines intersect within 1 kilometer of the site—the Landmark Club will offer unrivaled convenience to members. It's long-term outlook is supported by substantial residential growth in the area, with over 200 new high-rise towers and approximately 70,000 new middle-class households expected within a 5-kilometer radius over the next decade. Designed to serve a target membership of 2,000 private members, the Club will deliver a premier lifestyle experience shaped by top-tier amenities and personalized service.

Landmark Club is not just a club, it is a harbor for inspiration and friendship. Members enjoy a diverse range of thoughtfully designed spaces that encourage relaxation, wellness, creativity and community. Unwind in the cozy reading nook or take in city views from the rooftop lounge. For fitness and recreation, explore the active courts, fitness pavilion, golf studio and aquatic center.

Those seeking balance and reflection will find tranquility in the wellness and yoga retreats. Business needs are met with executive meeting rooms and a fully equipped conference hall.

Families are at the heart of Landmark, with a lively adventure playroom, engaging STEAM Lab and enriching Art and Dance programs for children. Formal and casual dining is always available, with all-day options and a refined members lounge for gathering.

Landmark Club – A Sense of Belonging.

Position Overview

With a target of 4,000 private members, the Landmark Club aims to deliver an elevated, family-oriented lifestyle experience supported by world-class amenities and service. To bring this vision to life, the organization is seeking a highly capable General Manager or full pre-opening leadership team with proven expertise in luxury private club development and operations. Ideal candidates will have deep familiarity with North American club culture, particularly the standards and dynamics of the U.S. Northeast region. This is a unique opportunity to build a prestigious member-focused establishment from the ground up—shaping its culture, team and reputation.

Responsibilities

PRE-OPENING LEADERSHIP

- Oversee construction, design finalization, and club readiness in collaboration with architects, designers, and ownership.
- Develop SOPs, staff recruitment strategy, membership sales programs, and vendor partnerships.
- Lead the development and execution of pre-opening budgets and timelines.

CLUB OPERATIONS

- Manage day-to-day operations including food & beverage, events, member relations, housekeeping, and facilities.
- Uphold the highest service standards and club ambiance reflective of a premier private institution.
- Monitor KPIs and ensure financial performance aligns with strategic goals.

TEAM BUILDING

- Recruit, train, and lead a top-tier hospitality team with a focus on service excellence and retention.
- Foster a positive, professional culture that aligns with the club's values.

MEMBER ENGAGEMENT

- Serve as the face of the club—building strong relationships with founding and future members.
- Continuously elevate the member experience through programming, service, and personal attention.

STRATEGIC LEADERSHIP

- Report to the Board or Ownership Group; provide regular updates on performance, strategy, and growth opportunities.
- Stay current with industry trends and integrate innovation into club offerings.

Requirements & Attributes

- 8–15 years of progressive leadership in private clubs, luxury hospitality, or lifestyle brands.
- BS degree in Hospitality Management or related Business Administration.
- Proven experience in pre-opening or launching hospitality operations is highly preferred.
- Deep understanding of private club culture, member service expectations, and refined operations.
- Strong financial acumen, HR expertise, and operational discipline.
- Charismatic, polished, and strategic thinker with hands-on leadership style.
- Experience in urban/downtown hospitality markets.
- Knowledge of membership recruitment, retention, and exclusive programming.
- A network in the local or regional luxury hospitality or private club community.

Competitive Compensation

- Competitive compensation/salary commensurate with experience.
- Health benefits, vacation, PTO, education allowance and relocation assistance.

To be Considered

This position is available immediately. A full background check will be conducted on candidates. Professionals who meet or exceed the established criteria are encouraged to contact:



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