

Rolling Hills Country Club | Wilton, Connecticut

General Manager

About the Club

Rolling Hills Country Club spans 160 wooded acres in picturesque Wilton, Connecticut, just over 50 miles northeast of New York City. The Club offers a relaxed, family-friendly environment and a vibrant social hub for an active membership. Established in 1961, Rolling Hills is a premier destination for golf, racquets, aquatics, dining, and special events. Wilton and the surrounding towns in Fairfield County offer some of the best school systems in the country.

Created by members after a nearby private club opted to go public, Rolling Hills was founded on historic farmland distinguished by its rolling hills—the inspiration for its name. The original 18-hole course, designed by Alfred Tull, was renovated by Roger Rulewich in 2002 and by Tripp Davis in 2016. On its 50th anniversary in 2011, the Club received the Distinguished Club Award from the Connecticut State Golf Association and has hosted nearly every major state championship, including the CT Amateur, CT Open, Palmer Cup, CT Senior Amateur, and CT Women's Open.

The Club at a Glance

- Location: Wilton, Connecticut (Fairfield County)
- Established: 1961
- Golf Course Architect: Alfred Tull (renovations: Roger Rulewich, 2002; Tripp Davis, 2016)
- Accolades: 2011 Distinguished Club Award; host site for CT Amateur, CT Open, Palmer Cup, CT Senior Amateur, and CT Women's Open
- Financials: \$10.3 million gross revenue; \$2.5 million total F&B sales
- Membership: 442 total members with a wait list
- The Clubhouse is open year-round but closed on Mondays unless there is an outing.
- Capital Improvements
 - 2025: \$4.3 million investment including Tap Room expansion, new ground-floor event space with off-season golf simulator, and a full clubhouse refresh (furniture, wallpaper, painting)
 - o 2027: \$4 million state-of-the-art irrigation system
 - o **2027 (in planning stages):** Pool-focused master plan enhancements

Facilities & Amenities

- **Golf:** 18-hole Alfred Tull–designed course (6,777 yards / par 71); golf simulator; ~19,700 annual rounds; social & competitive tournaments; private and group instruction; Pro-owned Pro Shop
- **Clubhouse:** 45,000 sq. ft. with multiple dining venues, vibrant social spaces, and one of the area's largest windowed ballrooms



- Racquets: Seven Har-Tru clay courts with lighting; four pickleball courts; four paddle courts with warming hut; Pro-owned Tennis Pro Shop; instruction and tournaments
- Aquatics: 25-meter pool with diving well and kiddie pool; changing facilities
- Youth & Family: Junior golf, tennis, and swim programs; seven-week summer camps; year-round family events
- Dining: Four indoor/outdoor venues offering elevated cuisine and casual fare; scratch-prepared menus
- Events: Indoor/outdoor ceremony spaces for weddings, mitzvahs, corporate outings, holiday parties, and fundraisers
- Technology: JONAS club management; Members First website
- Staff Housing: 8 beds

About the Position

Rolling Hills Country Club seeks a dynamic and visible General Manager to lead all aspects of operations and strategy for this premier Fairfield County club. Reporting to the Board of Governors, the General Manager will steward the Club's culture and traditions while advancing its reputation for excellence across golf, racquets, aquatics, dining, and social programming. This engaged leader partners closely with the Board, Committees, staff, and members to ensure Rolling Hills remains a vibrant, family-focused destination and a standard-bearer among private clubs in the region.

What You'll Do

- Deliver an outstanding member experience across all amenities, programs, and services
- Partner with the Board and Committees on strategy, policy, and long-range planning
- Ensure financial strength through transparent budgeting, forecasting, and reporting
- Recruit, develop, and inspire a high-performing, service-driven team
- Oversee facilities, grounds, and capital projects with uncompromising quality and safety
- Lead clear, timely communications to members, staff, and the Board
- Uphold Club traditions while embracing innovation that enhances the member experience
- Maintain a visible, approachable presence that builds strong member and staff relationships

What You'll Bring

Education & Certification

- Bachelor's degree in business administration, Hospitality Management, or related field preferred
- CCM, CCE, or similar credentials highly valued

Experience

- 10+ years of progressive private club leadership, including success as a GM/COO or senior executive in a comparable club
- Strong financial and operational expertise, including capital project oversight
- Proven ability to elevate service across departments, especially golf and food & beverage



- Demonstrated success in building, training, and retaining high-performing teams
- Proficiency with club-related technologies to enhance operations and member engagement Leadership & Skills
 - Inspiring, visible leader with exceptional communication and interpersonal skills
 - Strategic and innovative thinker with a hands-on, service-oriented style
 - Strong organizational, financial, and administrative capability with sharp attention to detail
 - Ability to "manage up" to Boards and Committees while empowering and developing staff

Apply for This Position

Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration to DENEHY Club Thinking Partners at http://denehyctp.com/apply-for-a-position/. If you have any questions or want to recommend a candidate, please contact Karen Alexander at karen@denehyctp.com.