



Union Club of Boston | Boston, Massachusetts

General Manager

About the Club

Established in 1863, the Union Club of Boston is located at Seven and Eight Park Street in the former home of Abbot Lawrence, just steps from the Massachusetts State House. The Club is a vibrant, private social institution offering year-round a la carte dining, private event facilities, overnight guest rooms, and a robust calendar of social and professional programming.

From its founding, the Union Club has embraced a welcoming, open-minded culture centered on conviviality and connection. The Club proudly became the first traditionally male club in Boston to welcome women as members, well before such equity became common practice.

The historic, six-floor, 40,000-square-foot clubhouse serves as a gathering place where harmony, sociability, and thoughtful engagement define daily life. Members connect through business luncheons, professional seminars, social celebrations, and elegant private events, including weddings overlooking the Boston Common. A dedicated culinary team ensures each gathering is distinctive and memorable.

At the Union Club of Boston, every gathering is more than an event. It is an experience worth savoring.

The Club at a Glance

- Founded in 1863
- Private city club in Beacon Hill
- 433 members
- 12 Board members plus 5 officers
- Approximately 40,000 sq. ft. clubhouse across six floors
- 15 overnight guest rooms available year round
- Total gross revenue: \$3.4M
- Annual dues revenue: \$1.3M
- 77% of F&B revenue generated from private events

Facilities & Amenities

- Eight private dining rooms
- Oak Room seating up to 130 guests
- Red Room a la carte dining for breakfast, lunch, and dinner
- Everett Bar with seating for 40
- Granary dining space seating 35
- Fifth-floor kitchen with active dumbwaiter system
- Ballroom with views of the Boston Common

About the Position

The General Manager is the senior operating executive of the Union Club of Boston and is responsible for all aspects of Club operations. Reporting to the Club President and Board of Governors, the General Manager leads the management team, partners closely with the Controller on financial planning, and works collaboratively with Board committees to advance the Club's mission, strategic priorities, and member experience.

This role requires a visible, creative and engaging leader who balances respect for tradition with thoughtful innovation, ensuring the Club remains relevant, financially strong, and highly valued by its membership.

This is a defining moment for the Union Club of Boston. The General Manager will play a central role in shaping the Club's next chapter by actively participating in the development and execution of the Club's new strategic plan. This includes advancing near- and long-term capital investments, evaluating and evolving hours of operation to support increased summer and weekend activity, and strengthening membership growth and retention. The role offers the opportunity to lead with intention while honoring the Club's historic foundation and values.

What You'll Do

- Be a hands-on Leader that guides all day-to-day Club operations and senior staff
- Execute Board policies and strategic initiatives
- Prepare and manage annual operating and capital budgets
- Oversee food and beverage, events, lodging, and facilities
- Drive creativity in programming, events, and amenities
- Strengthen membership engagement, retention, and recruitment



- Champion a service-driven, professional workplace culture
- Oversee capital projects and long-term facility planning
- Serve as the primary liaison between staff, committees, and the Board

What You'll Bring

- Ten or more years of progressive private club leadership experience
- Proven success as a General Manager or readiness to step into the role
- Creativity
- Strong financial, operational, and strategic planning expertise
- Deep appreciation for food, wine, dining, and private events
- Experience managing historic facilities and capital improvements
- Demonstrated ability to lead, develop, and retain high-performing teams
- Boardroom experience and confidence in managing governance relationships
- Executive presence balanced with approachability and integrity
- Commitment to delivering a first-class, member-focused experience

Apply for This Position

Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration to DENEHY Club Thinking Partners at <http://denehyctp.com/apply-for-a-position/>. If you have any questions or to recommend a candidate, please contact Karen Alexander at 203.319.8228 or by email at karen@denehyctp.com.