

## JOB POSTING

**Job Title:** General Manager  
**Date of Notice:** December 31, 2025  
**Job Location:** Presidio Golf Course, San Francisco, CA  
**Start Date:** ASAP  
**Reports to:** Senior Vice President, Operations  
**Send Applications to:** Mark Hoelsing, [General Manager | KemperSports Opportunities](#)

### **Facility Description:**

The [Presidio Golf Course](#) is a premium daily fee facility located in the heart of the Presidio of San Francisco. The golf course was built in its current form in 1921 as an amenity to the Presidio Army base. It was opened to the public nearly 30 years ago in 1995. Over the past 10 years the golf course has been renovated and restored to better approximate its 'golden age' architecture form.

The Presidio Golf Course is regularly recognized as one of the top public golf courses in California and is maintained and operated as a premium daily fee golf course that caters to San Francisco and Northern California residents and visitors from around the world.

### **Position Summary:**

Manage and direct overall operational and fiscal performance of the golf and restaurant in compliance with KemperSports policies and procedures. Develop and implement exceptional guest service standards in all related departments. The General Manager will execute a detailed operations plan and support an extensive marketing and public relations plan. The position requires the need for an experienced high end daily fee manager who has a proven track record in these types of operations and displays exceptional leadership qualities.

The General Manager at Presidio acts as the primary liaison with the Presidio Trust on behalf of KemperSports, a role that requires highly developed organizational and communication skills.

### **Major Duties:**

- Oversee and direct all key functional support leaders, including: Golf Operations Manager, Executive Chef / F&B Director, Sales & Marketing Director, and the applicable support staff.
- Collaboration with the Presidio Trust Hospitality, Marketing, Finance and other departments.
- Ability to develop and execute a successful marketing plan which significantly enhances all major revenue generating opportunities as well as incremental revenue potential.
- Coordinate all sales and marketing tactics and strategies with sales and marketing director.
- This position will require a person with strong verbal and non-verbal communications and will be the main contact with client representatives.

- Monitor and evaluate financial performance relative to budget goals and objectives as indicated in the annual budgeting process as well as analysis of key performance indicators.
- Ability to proactively generate systematic action plans and hold applicable staff members accountable for the proper execution of improvement strategies.
- Coordinate accounting operations with KemperSports home office, including the necessary financial reporting, operational expenses and payroll records.
- Direct, coordinate and monitor the development of the golf operations and restaurant annual business plan, marketing plan and operating budget.
- Develop and communicate recommendations for a capital improvement strategy, along with ROI analysis, which will enhance the guest experience and generate additional revenue opportunities.
- Analyze and evaluate operations to determine productivity efficiencies vs. budgeted standards.
- Review and approve financial expenditures and transactions relative to operations, services, and facilities/equipment within and according to established guidelines and procedures.
- Insure the quality of guest service activities in all departments. Formulate general plans and oversee their implementation towards achieving guest service excellence at a destination resort.
- Provide inspirational leadership, direction, supervision, and guidance to all staff members in accord with KemperSports culture and mission statement to promote positive employee morale and performance standards.

**Qualifications:**

- College degree preferred.
- PGA Class A or CMAA certification and experience preferred
- 5 years applicable management experience, emphasis in resorts, premium or value daily fee club operations required.
- Demonstrated and proven experience in budget development, fiscal management, strategic planning, and staff management.
- Experienced in creating successful programming which is designed to maximize the guest experience as well as existing and potential revenue opportunities.
- Demonstrated written, verbal, and interpersonal communication skills.
- Ability to analyze and solve problems; efficiently handle multiple duties under pressure with minimal supervision; work flexible hours as required including evenings/weekends.
- Positive attitude, professional manner and appearance in all situations.

**Classification:**

Full-Time, Non-Seasonal, Salary, Exempt

**Salary Range:**

\$135,000 to \$165,000 Salary

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\* Qualified candidates please include a cover letter expressing your interest along with your resume.

***KemperSports Management is an Equal Opportunity Employer***