

Job Title: Chief Executive Officer (CEO)

Location: Valhalla, Westchester County, NY

Position Type: Full-time (On-Site)

Reports to: Board of Directors

Compensation: \$175,000 - \$200,000

Application Deadline: June 1, 2026

ABOUT RONALD MCDONALD HOUSE OF THE GREATER HUDSON VALLEY

Ronald McDonald House of the Greater Hudson Valley (RMHGHV) provides hope, help, and a home-away-from-home for families of children requiring critical care. Our 12-bedroom House is located in Westchester County on the campus of [Westchester Medical Center](#) in Valhalla. We are situated just steps away from [Maria Fareri Children's Hospital](#), which now ranks among the top in the nation in pediatric cancer care and is one of only three hospitals in the U.S. to earn the most prestigious national pediatric cancer accreditation. The hospital also serves as the region's only pediatric center for level I pediatric trauma and burn care, pediatric intensive care, and level IV neonatal intensive care. We also serve [Blythedale Children's Hospital](#), one of only approximately a dozen pediatric rehab hospitals in the country.

RMHGHV has been an active chapter serving families in the Hudson Valley since 2004. RMHGHV is committed to helping families with seriously ill or injured children stay close to each other and to the care and resources they need. We achieve our mission through the quality, experience, and dedication of our staff, volunteers and support from our community and local businesses. RMHGHV has assets exceeding \$6.5 million, with a 2024 operating budget of \$1.2 million.

For more information, please visit: <https://rmh-ghv.org/>

THE OPPORTUNITY

RMHGHV is ready to welcome a dynamic new leader with a bold vision of the future and the skills to significantly advance our impact. The CEO will play a crucial role in leveraging our stellar reputation for client-centered, compassionate care and our strong community standing while actively partnering with the board to reach the organization's full potential.

The CEO will oversee the organization's strategic, operational, and administrative functions, demonstrating a deep understanding of nonprofit management and an appreciation for teamwork. The new CEO will focus on fostering a supportive and professional organizational culture, enhancing fundraising strategies and outcomes, expanding operational capacity, and

strengthening community relations. In all of this, experience leading external communications, branding, and marketing campaigns will be essential.

The CEO reports to the Board of Directors and is responsible for guiding the Board in developing the organization's vision and strategic plan, and the successful implementation of that plan. In collaboration, the Board and CEO ensure the organization's relevance to its community and RMHGHV's accountability to its constituents.

Success in this position requires a highly visible and an effective ambassador for the organization, both externally and internally, representing RMHGHV in the donor, partner, volunteer and hospital communities as well as the Ronald McDonald House Charities' global system and brand. The CEO will embrace RMHGHV's desire to serve more families and expand its partnerships and regional impact beyond Westchester, positioning the organization for significant long-term growth. Internally, the CEO will provide strong, adaptive and compassionate leadership while ensuring outstanding delivery of our programs and services to best meet the needs of our families. Fostering a culture that rewards collaboration and initiative, inspires team members and helps them strengthen their skills and grow professionally is vital to the CEO's success.

KEY RESPONSIBILITIES

1. Strategic Leadership and Vision

- Provide inspirational leadership, direction, and mentorship to all staff and volunteers, ensuring the continuation of RMHGHV's excellence in service delivery to families in need.
- Pursue long-term sustainable growth by developing and implementing a strategic plan that delivers operational success, increased funding, and professional development.
- Oversee the organization in its entirety, as well as the complexity of its parts.

2. Fundraising and Communications

- Create a successful, well-organized, and diversified fund development and stewardship program that builds and maintains existing relationships and prioritizes new and exciting relationships with funders, major donors, corporate sponsors, volunteers, and other stakeholders.
- Develop and implement fundraising strategies that retain and more deeply engage a broad spectrum of donors and stakeholders, increasing the organization's fundraising capacity.

- Expand the organization's fundraising reach and donor base beyond its current Westchester-centric footprint.
- Lead an enhanced communications and marketing campaign that resonates with existing and potential stakeholders.
- Begin the work of preparing for significant growth in the near future including overseeing the establishment of a capital campaign.

3. *Human Capital and Productivity*

- Mentor and develop staff leadership using a supportive and collaborative approach: clarify roles, set objectives, establish priorities, establish clear accountability and monitor and evaluate results.
- Set clear operational goals and standards to ensure families' needs are met and that RMHGHV facilities are maintained at the highest levels within budget limitations. Work closely with staff to ensure adherence to goals and standards.
- Cultivate a culture of compassion, adaptability, and strategic thinking, crucial for leading the organization effectively and ensuring it remains responsive to its mission.
- Lead both the Board and staff toward a growth mindset to increase the organization's impact both in size and programming, as informed by data.

4. *Community Relations and Advocacy*

- Serve as the primary spokesperson for RMHGHV within the community and among various stakeholders.
- Passionately advocate for the needs of families.
- Enhance RMHGHV's visibility and public relations to increase the organization's public presence through strategic community partnerships and media relations.
- Actively network with community leaders and other organizations to forge partnerships that raise awareness and support RMHGHV's goal to serve more families and expand its footprint beyond Westchester.
- Nurture strong relationships and partnerships with partner hospital leadership, McDonald's owner/operators, Ronald McDonald House Charities, community, and corporate leaders.
- Develop and maintain a strong working relationship with the Ronald McDonald House Global, formerly known as Ronald McDonald House Charities (RMHC).

5. *Governance and Board Management*

- Partner with the Board of Directors to ensure informed decision-making, enhance its effectiveness, and increase overall visibility of the organization.
- Cultivate a strong working relationship with the Board and individual members to develop each person's knowledge of board best practices for active and effective board participation.
- Support a strong board culture characterized by open communication, respect, and trust.
- Collaborate with Board leadership in developing a culture that ensures personal giving and recognizes the significance of Board involvement in fundraising and capital campaign success.

6. *Financial Management*

- Maintain accountability for the operational and fiscal integrity of the organization within policies set by the Board of Directors and per current laws and regulations.
- Stay current on all financial, reporting, and accounting issues that affect the budget, audit, and IRS 990 and charity registration. Report to funding sources and work directly with the financial manager on fiscal strategy and oversight.
- Set clear operational goals and standards to ensure that families' needs are met and that RMHGHV facilities are maintained at the highest levels within budget limitations. Work closely with staff to ensure adherence to goals and standards.
- Work with the financial management team to ensure effective budget development, oversight, and reporting.

QUALIFICATIONS:

- Demonstrated ability to align strategic decision-making with organizational goals, mission, vision, impact, and values/culture.
- Experience managing, developing, and leading high-performing, diverse teams with proven leadership, coaching, and staff management experience.
- Strong background in organizational development, specifically in advancing staff skills, improving staff retention, and creating professional development pathways
- Demonstrated commitment to listening as a management tool and an open communication style that values authenticity, fairness and accountability.

- Success in acquiring /stewarding significant gifts, with experience in all aspects of fundraising and development: individual, corporate, cause-marketing, major and planned gifts, annual and capital campaigns, events, grants while creating an environment where all stakeholders are active participants in the organization's revenue goals.
- Proven experience in overseeing financial operations and ensuring the sustainability of an organization with an annual budget of \$3M+.
- Experience with organizational expansion and growth is a plus, particularly in facility-based organizations.
- Excellence in communications with the ability to engage, inspire, and educate as a public speaker in personal meetings, on camera, and in written form.
- Experience in building and maintaining community-based relationships, including building and managing a successful and effective outreach program, building strong community alliances and partnerships, and supporting volunteer engagement.
- Exceptional planning skills, goal and results-oriented, and deadline-driven.
- Ability to work effectively in a dynamic environment that supports compassionate care.
- Passion, integrity, positive attitude, mission-driven, and self-directed.
- High level of emotional intelligence and cultural sensitivity.

EDUCATION AND EXPERIENCE

- Experience leading teams through significant cultural transitions and/or organizational restructuring and growth. Specific experience leading a facility-based organization is a plus.
- Minimum of 5 years in senior management roles within the nonprofit sector, with a tenure of at least 3 years in one of those roles and substantial experience in fundraising, community engagement and board collaboration.
- Ronald McDonald House, hospital, hospitality house, healthcare sector experience is preferred but not required.
- A degree in Business Administration, Nonprofit Management or related field OR commensurate work experience. Experience can substitute for education at the rate of two years of experience for one year of education for experience beyond five years and education beyond high school graduation.

HOW TO APPLY

To apply for the CEO position at Ronald McDonald House of the Greater Hudson Valley (RMHGHV), please submit a resume and a thoughtful cover letter conveying your relevant experience and qualifications and why you are interested in this role. You can also review the job description on the website at: <https://rmh-ghv.org/careers/chief-executive-officer-ceo/>

Please email your application materials directly to the Support Center for Nonprofit Management at search@supportcenteronline.org. Please use the subject line "**RMHGHV CEO Search - [Your First and Last Name]**" to ensure your application is properly received and routed.

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