

POSITION: President & CEO

Reports To: Board of Directors

Century Housing Corporation is a mission-driven Community Development Financial Institution (CDFI) supporting quality affordable home development throughout California. With offices in Culver City, Long Beach, and San Francisco, Century provides innovative end-to-end financing from predevelopment to permanent loans. In addition, Century has both real estate development and service provider arms, which, together with financing, seek to address the affordable housing and service needs of a diverse income range of projects and residents.

The President & CEO (“CEO”) is responsible for providing leadership and direction for ensuring Century’s achievement of strategic goals, as established by the Board of Directors, relative to affordable housing lending and development. The CEO also provides the management necessary to ensure that Century’s mission and core values are attained and oversees the executive management team to develop and implement plans for the operational infrastructure of systems, processes, and human resources designed to support the organization's overall strategy. The CEO represents the organization to local, statewide, and national organizations, to private and public governmental entities, and individuals and entities conducting business with Century. The Essential Duties and Responsibilities as described are not intended to be all-inclusive.

Salary Range: \$500-550K

Key Responsibilities:

Strategic Direction:

Formulating and executing a strategic vision that encompasses the organization’s mission, culture, and governance.

Operational Oversight:

Overseeing financial management, staffing, and service delivery to ensure operational efficiency and high-quality outcomes.

Public Engagement:

Acting as the organization's representative to the media, stakeholders, and the community.

Advocacy and Policy Development:

Promoting equitable housing policies and striving to enhance the housing environment.

Fundraising and Resource Acquisition:

Cultivating and sustaining relationships with donors and funders to secure support for Century Housing's initiatives.

Stakeholder Collaboration:

Fostering strong connections with a diverse array of stakeholders, including community leaders, resident councils, government officials, and philanthropic entities.

Team Leadership:

Motivating and guiding a skilled team to fulfill Century Housing's objectives.

Corporate Governance Compliance:

Ensuring adherence to corporate governance standards and regulatory obligations.

ESG Framework Execution:

Leading the rollout of Century Housing's Environmental, Social, and Governance (ESG) framework.

Project and Initiative Leadership:

Directing the development and implementation of projects and initiatives as specified in the strategic and business plans.

Required Knowledge, Skills, and Abilities:

- Knowledge of the Century strategic plan and activities of Century Housing, as well as comparable organizations.
- Deep, abiding personal commitment to, and passion for, the affordable housing community.
- Superior ability to interact with government and community leaders, fostering positive environment for Century's Mission.
- Ability to positively exploit all forms of media for the advancement of Century's Mission.
- Superior and comprehensive knowledge of affordable housing financing, real estate, legislation, and industry organizations and individuals.
- Extensive knowledge of business management practices, the direction and management of staff resources, and financial and lending principles and practices.
- Ability to build an experienced, effective organization staffed with appropriate level of knowledge to accomplish Century's business objectives.
- Manage time, multiple demands, and competing priorities effectively to accomplish tasks and meet deadlines and focus on strategic issues.
- Ability to give superior attention to details, stay flexible, creative, and resourceful. Superb written, verbal, and analytical skills are necessary.
- Excellent ability to establish relationships, exude confidence, and leadership.
- Ability to maintain exceptionally high standards of integrity.

Education and Experience:**Minimum Requirements:**

BS, MBA, or other graduate degree, with 15-20 years extensive experience at an executive management level with Board reporting responsibility. Must have in depth experience in a public/private sector organization involved in the delivery/financing of affordable housing.